Summary

FRN Yara International ASA Senior Unsecured Open Bond Issue 2021/2026

NO0011146391

Knowledge grows

Sole bookrunner:
Summaries are made up of disclosure requirements due to Article 7 in the REGULATION (EU) 2017/1129 OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL of 14 June 2017.

### A - INTRODUCTION AND WARNINGS

**Warning**

This summary should be read as introduction to the Prospectus. Any decision to invest in the securities should be based on consideration of the Prospectus as a whole by the investor. The investor could lose all or part of the invested capital. Where a claim relating to the information contained in the Prospectus is brought before a court, the plaintiff investor might, under the national law, have to bear the costs of translating the Prospectus before the legal proceedings are initiated. Civil liability attaches only to those persons who have tabled the summary including any translation thereof, but only where the summary is misleading, inaccurate or inconsistent, when read together with the other parts of the Prospectus, or where it does not provide, when read together with the other parts of the Prospectus, key information in order to aid investors when considering whether to invest in such securities.

**The Bonds**

ISIN: NO0011146391 - FRN Yara International ASA Senior Unsecured Open Bond Issue 2021/2026.

**The Issuer**

Yara International ASA is a public limited company incorporated in Norway on 10th November 2003 and regulated by the Norwegian Companies Act and supplementing Norwegian laws and regulations. The Company is registered in the Norwegian Companies Registry with registration number 986 228 608 and LEI code 213800WKOUWXWFJ5Z514. The legal name of the Issuer is Yara International ASA, and its registered business address is Drammensveien 131, 0277 Oslo, Norway.

**The Offeror**

Not applicable. There is no offeror, the Prospectus has been produced in connection with listing of the bonds at Oslo Børs. The Issuer is going to ask for admission to trading on a regulated market.

**Competent Authority**

Approving the Prospectus. The Financial Supervisory Authority of Norway (Norwegian: Finanstilsynet), with registration number 840 747 972 and registered address at Revierstredet 3, 0151 Oslo, Norway, and with telephone number +47 22 93 98 00 has reviewed and on 10.03.2022, approved the Prospectus.

### B - KEY INFORMATION ON THE ISSUER

**Who is the issuer of the securities?**

**Corporate Information**

Yara International ASA is a public limited company incorporated in Norway on 10th November 2003 and regulated by the Norwegian Companies Act and supplementing Norwegian laws and regulations. The Company is registered in the Norwegian Companies Registry with registration number 986 228 608 and LEI code 213800WKOUWXWFJ5Z514.

Website: [www.yara.com](http://www.yara.com)

**Principal activities**

Yara is an integrated food solutions company with an industrial portfolio. Yara’s knowledge, products, and solutions grow customers’ businesses profitably and responsibly, while protecting the earth’s resources, food, and environment. Yara’s business activities are carried out within six operational segments: Europe, Americas, Africa & Asia, Global Plants & Operational Excellence, Clean Ammonia and Industrial Solutions.

**Major Shareholders**

The Government of Norway owns 36.2% of Yara’s shares, held by the Ministry of Trade, Industry and Fisheries.

**Key managing directors**

Svein Tore Holsether - President and Chief Executive Officer
Yara International ASA

Thor Gjøver - EVP & Chief Financial Officer
Lars Røsæg - EVP, Corporate Development & Deputy CEO
Mónica Andrés Enríquez - EVP, Europe
Solveig Hellebust - EVP, People, Process and Digitalization
Pål Hestad - EVP, Global Plants & Operational Excellence
Fernanda Lopes Larsen - EVP, Africa & Asia
Chrystal Monthean - EVP, Americas
Kristine Ryssdal - EVP & General Counsel

Statutory auditor
The Company’s auditor is Deloitte AS, Dronning Eufemias gate 14, Postboks 221 Sentrum, 0103 Oslo, Norway.

**What is the key financial information regarding the Issuer?**

<table>
<thead>
<tr>
<th>Yara International ASA</th>
<th>Parent</th>
<th>Group</th>
<th>Group</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>INCOME STATEMENT</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Audit status</td>
<td>audited</td>
<td>audited</td>
<td>unaudited</td>
</tr>
<tr>
<td>Currency and unit</td>
<td>NOK million</td>
<td>USD million</td>
<td>USD million</td>
</tr>
<tr>
<td>Revenue and other income</td>
<td>2 322</td>
<td>11 728</td>
<td>16 607</td>
</tr>
<tr>
<td>Net income</td>
<td>15 690</td>
<td>690</td>
<td>384</td>
</tr>
</tbody>
</table>

**BALANCE SHEET**

Net financial debt (long term debt plus short term debt plus leases minus cash)

20 402

2 930

3 930

**CASH FLOW STATEMENT**

<table>
<thead>
<tr>
<th></th>
<th>Parent</th>
<th>Group</th>
<th>Group</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash flow from operating activities</td>
<td>10 414</td>
<td>2 047</td>
<td>1 406</td>
</tr>
<tr>
<td>Cash flow from investment activities</td>
<td>8 662</td>
<td>248</td>
<td>(874)</td>
</tr>
<tr>
<td>Cash flow from financing activities</td>
<td>(9 775)</td>
<td>(1 228)</td>
<td>(1 504)</td>
</tr>
</tbody>
</table>

**What are the key risk factors that are specific to the Issuer?**

**Most material key risk factors**

**Investments and integration**

The Company is an integrated food solutions company and has an ambition to grow profitably, through broadening its core business model. It also aims at developing new business areas and new revenue streams, such as enabling a hydrogen economy, while driving sustainable performance on its core business. A challenge will be to prioritize and manage a high number. of initiatives to allocate enough management attention and resources to ensure proper execution of new transformation initiatives, to transform these into revenue generating businesses, and at the same time with the same resources, keep momentum on operations and running the business (transform vs. perform). More generally, investments poses a risk of not being able to capture operational and financial benefits and synergies.

**Currency risk**

Prices of the Company's most important products and raw materials are either directly denominated or determined in US dollars. A weakening U.S. dollar against other currencies can adversely affect the Company's results of operations. Further, there is a country risk exposure with focus on transfer risk for certain high-risk countries.

**Nitrogen commodity fertilizer prices**

A large part of the Company's business consists of sales of fertilizer products used in agriculture. Demand for food and fertilizer, swings in
agricultural prices along with changes in global and regional fertilizer production capacity could significantly impact the Company’s profitability.

Cyber risk
Unauthorized remote access to digital industrial control systems may have potential impact that reaches from an undesired plant shutdown, up to critical conditions causing significant safety and reliability risks, financial and reputational damage. Ransomware is the main identified threat for cyber risk.

Production reliability
The Company’s production may be interrupted due to unreliability and irregularities that may result in lost volumes and revenues. Production unreliability and irregularities may be a result of lack of resources with sufficient capacity and competence, insufficient systematic maintenance on regular basis, ageing plants and production equipment, and failure to meet targets on major maintenance stops. Production stops may also be caused due to process safety accidents or mishandling involving hazardous substances that could cause severe damage or injury to property, the environment and human health. Production stops may lead to disruption of supplies and markets.

Health and safety
The Company’s production sites are large industrial plants, and many of the Company’s raw materials, intermediates and products are classified as substances dangerous to the health. Such a working environment contains various potential occupational health and safety risks to employees and contractors working on site.

Regulatory framework
There is an increasing trend of stricter governmental regulations impacting both production economics and application of fertilizer related both to the environmental aspects and safety related aspects of handling and applying fertilizer.

Natural gas and other raw materials
The pricing and availability of natural gas across regions is a strategic factor for the Company. The Company also purchases phosphate rock, energy, chemicals, ammonia and potash from a limited number of suppliers with limited alternatives. There can be no assurance that the Company’s supply of natural gas and other essential raw materials will not be delayed or interrupted and the availability and prices of natural gas and other raw materials may be negatively affected.

Supply chain
The Company faces internal and external risks, in the production, industrial and crop nutrition part of the supply chain. Bottlenecks and inefficiencies in the planning, procurement, transport, handling or delivery of products may affect the Company’s ability to honour its commitments and could negatively impact the Company’s performance.
### C - KEY INFORMATION ON THE SECURITIES

#### What are the main features of the securities?

<table>
<thead>
<tr>
<th>Description of the securities, including ISIN</th>
<th>ISIN: NO0011146391. Senior Unsecured Open Bond Issue with floating rate. Issue Date: 10 November 2021. Maturity Date: 10 November 2026. Initial Bond Issue is NOK 1 150 000 000, and Initial Nominal Amount of each Bond is NOK 1 000 000 each and among themselves pari passu ranking. Issue Price: 100%. The Bonds are floating rate bonds; 3 months NIBOR + 0.64% p.a.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rights attached to the securities</td>
<td>The Bond Terms have been entered into between the Issuer and the Bond Trustee. The Bond Terms regulate the Bondholder’s rights and obligations in relation to the issue. The Bond Trustee enters into the Bond Terms on behalf of the Bondholders and is granted authority to act on behalf of the Bondholders to the extent provided for in the Bond Terms. Upon the occurrence of a Change of Control Triggering Event, each Bondholder shall have the right to require that the Issuer repurchases its Bonds (a “Put Option”) at a price of 101% of par plus accrued and unpaid interest.</td>
</tr>
<tr>
<td>Status of the bonds and security</td>
<td>The Issuer’s payment obligations under these Bond Terms shall rank ahead of all subordinated payment obligations of the Issuer and the Bond shall rank pari passu between themselves and will rank at least pari passu with all other obligations of the Issuer (save for such claims which are preferred by bankruptcy, insolvency, liquidation or other similar laws of general application). The Bonds are unsecured.</td>
</tr>
</tbody>
</table>

#### Where will the securities be traded?

**Admission to trading**

The Bonds will be applied for listing on Oslo Børs as soon as possible after the prospectus has been approved by the Norwegian FSA.

#### What are the key risks that are specific to the securities?

<table>
<thead>
<tr>
<th>Most material key risks</th>
<th>Credit risk</th>
</tr>
</thead>
<tbody>
<tr>
<td>Credit risk is the risk that the Issuer fails to make the required payments under the Bonds.</td>
<td></td>
</tr>
<tr>
<td>Liquidity risk</td>
<td></td>
</tr>
<tr>
<td>There is a risk that no efficient or liquid market will develop for the bonds. Lack of demand for the bonds may result in a loss for bondholders.</td>
<td></td>
</tr>
<tr>
<td>Market risk</td>
<td></td>
</tr>
<tr>
<td>There is a risk that the value of the Bonds will decrease due to the change in market conditions. No market-maker agreement is entered into in relation to this bond issue, and the liquidity of the Bonds will at all times depend on the market participants view of the credit quality of the Issuer as well as established and available credit lines.</td>
<td></td>
</tr>
</tbody>
</table>

### D - KEY INFORMATION ON THE ADMISSION TO TRADING ON A REGULATED MARKED

#### Under which conditions and timetable can I invest in this security?

**Terms and conditions for the offer**

Not applicable. The Bonds have not been subject to a public offer, the Bonds are already issued and settled.

**Why is the Prospectus being produced?**

**Admission to trading**

The Prospectus is produced in connection with listing of the Bonds on the Oslo Børs.

**Use of proceeds**

The Issuer will use the net proceeds - NOK 1 150 000 000 - from the issuance of the Bonds for its general corporate purposes and refinancing of existing debt.
### Material conflicts of interest

There is no interest, nor conflicting interests that is material to the issue.