

## Yara

November 4, 2020 Date of next report: February 9, 2021 (08:00 CET) Date of last report: October 20, 2020

Latest update

November 3, 2020

Recommendations Buy/add 13 Hold/neutral 3 Sell/reduce 0

Target price (NOK) Average 416 Contributors 16

Oldest update October 20, 2020

	Quarterly estimates						Yearly estimates						
Currency: USDm	2019Q4 Actual	2020Q4 Average	Median	Low	High	Contr	2019Y Actual	2020Y Average	Contr	2021Y Average	Contr	2022Y Average	Contr
Revenue and other income	3,028	3,153	3,073	2,879	3,973	14	12,936	11,956	14	12,760	14	13,354	13
Growth	-12.5%	4.1%	1.5%	-4.9%	31.2%	14	-0.9%	-7.6%	14	6.7%	14	4.7%	13
Operating income (Yara definition)	211	249	243	176	308	16	989	1,216	16	1,266	16	1,401	15
Margin	7.0%	7.9%	8.3%	4.7%	10.3%	13	7.6%	10.2%	13	9.9%	13	10.5%	12
EBITDA (Yara def) excl Special items	525	522	516	464	607	16	2,165	2,172	16				
Margin	17.3%	16.5%	17.2%	12.2%	20.0%	13	16.7%	18.2%	13				
Total special items in EBITDA (Yara definition)	-26	0.8	0	0	12	17	-70	89.8	17				
EBITDA (Yara definition)	499	522	516	464	607	16	2,095	2,261	16	2,310	16	2,455	15
Margin	16.5%	16.6%	17.2%	12.3%	20.0%	13	16.2%	18.9%	13	18.1%	13	18.4%	12
Earnings before interest expense and tax	239	283	270	211	377	15	1,130	1,313	15	1,378	15	1,498	14
Margin	7.9%	9.0%	9.6%	5.9%	12.2%	12	8.7%	11.0%	12	10.8%	12	11.2%	11
Foreign currency translation gain/loss	98	-2.4	0	-26	0	11	-145	-343	11	0	0	0	0
Income before tax	294	240	217	174	363	17	803	792	17	1,177	17	1,301	16
Net income, parent shareholders	199	185	171	116	279	17	599	630	17	908	17	1,004	16
EPS	0.73	0.69	0.64	0.43	1.04	17	2.20	2.35	17	3.39	17	3.75	16
Analysts' EPS ex currency and special items	0.80	0.65	0.63	-0.05	1.04	11	3.09	2.98	11				
No of shares in EPS calculation		267.9	267.9	267.9	267.9			267.9		267.9		267.9	
Ordinary DPS (NOK)							15.00	16.26	16	19.82	16	21.95	15
Ordinary DPS (USD)							1.63	1.71	16	2.08	16	2.31	15

### Contributors

Handelsbanken Capital Markets

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## Definitions

#### Common

Contributors	Name of the contributing firms
Date of report	Date of the company's next interim report
Latest report	Date of the company's latest interim report
Latest update	Date of the latest analyst report, included in consensus
Next report	Date of the company's next interim report
Oldest update	Date of the oldest analyst report, included in consensus
Target price	The contributors/analysts price target 6-12 month

#### Variables

The variables are defined according to the company's own definitions

DPSDividend per shareEPSEarnings per share, calculated from analysts net profit and Infront Data's number of sharesGrowthGrowth in the P&L level above compared to same period last yearMarginMargin for the P&L level above. P&L level divided by sales excluding VATNet earningsNet earnings attributable to parent company shareholdersNo of shares in EPS calculationTotal number of shares outstanding

#### Statistics

- Actual Outcome same period last year
- Average Arithmetic mean
- Chg Q Change in consensus (average) since last report, in percent
- Contr Number of contributors/analysts
- Median The estimate in the middle of the estimates included in consensus
- Low The smallest estimate in the consensus
- High The largest estimate in the consensus
- Std Estimates standard deviation based on the estimates included in consensus

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