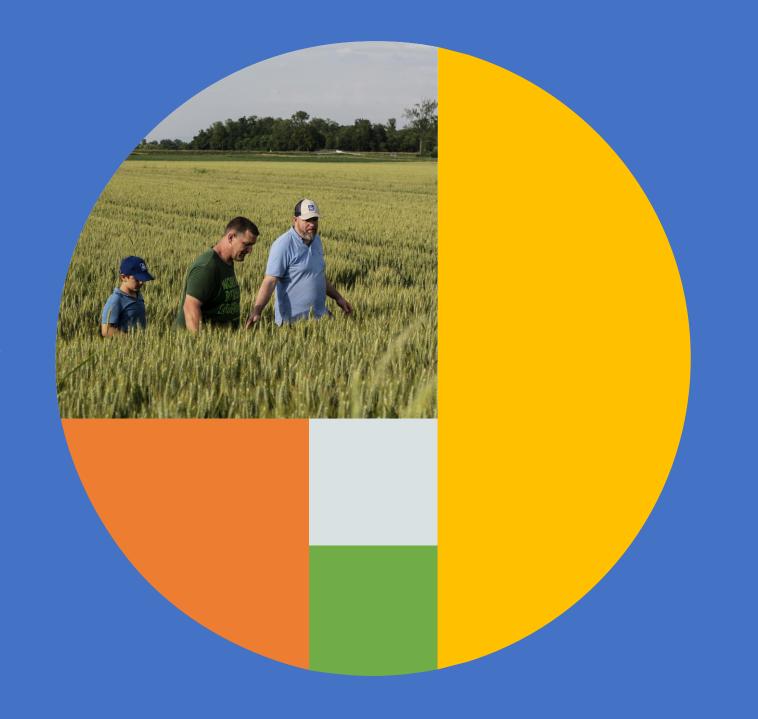


**Knowledge grows** 

## Yara International ASA

Magnus Krogh Ankarstrand EVP & CFO

Kepler Cheuvreux Autumn Conference Paris, 9 September 2025





## Global mission, global presence

Responsibly feed the world and protect the planet



#1 in NPKs1

- 1) Measured in tonnes production capacity; Compound NPK
- 2) Measured in tonnes production capacity;

ammonia

#1 in Nitrates<sup>2</sup>

## Yara's key prioritiy is to increase shareholder returns

#### Yara's strategic focus

### Improve earnings in core business

- Fixed cost and capex optimization
- Portfolio optimization

#### **Value-accretive growth**

- · Low-cost & low-carbon ammonia
- Premium growth

### **Key prioritities**

- Deliver increased returns in core business through
  - cost and capex optimization
  - scaling down lower-return assets, markets and activities
- Grow free cash flow and free up capital through product and portfolio optimization including potential divestments

### **Strong progress reported**

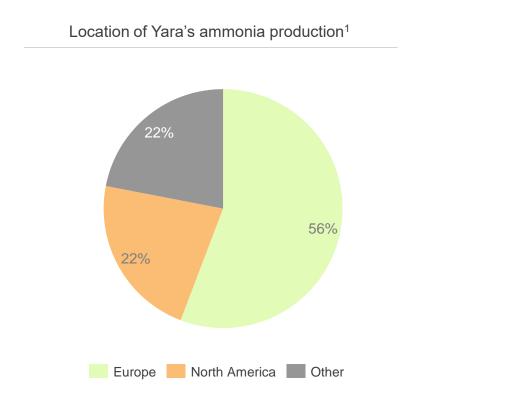


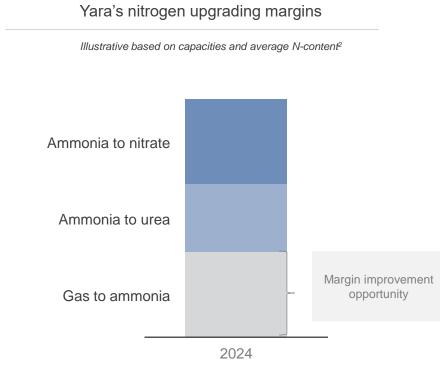
### Improvement program ahead of plan - strict capital discipline continues





## Gas to nitrates is Yara's core: improving ammonia cost position is core to increase returns



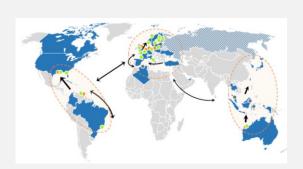




Calculated based on Yara annual production capacity. North America including capacity in US, Canada and Trinidad. Other is Yara's capacity outside of North America and Europe Calculated based on production capacities, average nitrogen contents and 2024 yearly average prices

# Global scale in ammonia underpins Yara's flexibility and value creation potential in upstream US projects

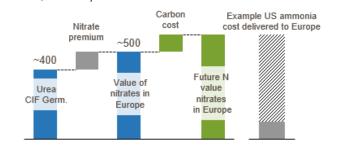
Yara is the only player able to off-take a new ammonia project at sufficient scale



- Yara's gross ammonia consumption for nitrates in Europe around 3 million tons
- Current import rate of 50% likely to increase
- World's largest and scalable ammonia system

## Increased nitrate and NPK margins with Yara's ammonia and Europe set-up<sup>1</sup>

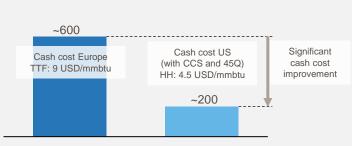
USD/mt, urea equivalents



- ETS and CBAM likely to lift urea prices in Europe
- Low-carbon ammonia enable increased margins on nitrate and NPK

### Equity investment in US ammonia can create significant shareholder value

Illustrative cash cost calculation<sup>2</sup>, USD/mt



- Focusing on favorable ammonia production fundamentals in addition to 45Q<sup>3</sup> and ETS/CBAM
- Planned FID in 1H2026

Double digit returns remain a requirement for a potential FID – Yara targets equity participation that would uphold shareholder distributions<sup>4</sup> through an investment period

Scenario assumptions: average historical nitrate premium above historical urea price, carbon cost of 100 USD/t CO2 (approx. 1 mt CO2 per mt urea), cost of ammonia from US based on 4 USD/MMBtu \* 35 + 50 USD/t other cash cost, 140 in 45Q tax credits plus 50 USD/mt NH3 freight to Europe. Urea CIF Germany based on FOB Egypt + USD 50 in freight. Nitrate premium based on historical values from market publications.

<sup>2034</sup> cash cost, assuming full impact of CO<sub>2</sub> cost in Europe

The U.S. government has reaffirmed its bipartisan support for carbon capture and storage (CCS) by preserving – and in some cases increasing – the federal Section 45Q tax credit in the "One Big Beautiful Bill Act." signed into law by President Trump on July 4,

Subject to Yara's capital allocation policy with the overall objective to maintain BBB/Baa2 credit rating with a targeted mid- to long-term net debt/EBITDA of 1.5-2.0, FFO/net debt at 0.4-0.5 and net debt/equity ratio below 0.60

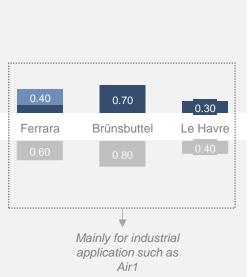
# High ammonia import flexibility underlines the value of Yara's European assets

#### European nitrate plants are well positioned vs European energy volatility

#### Urea plants mainly for Industrial use

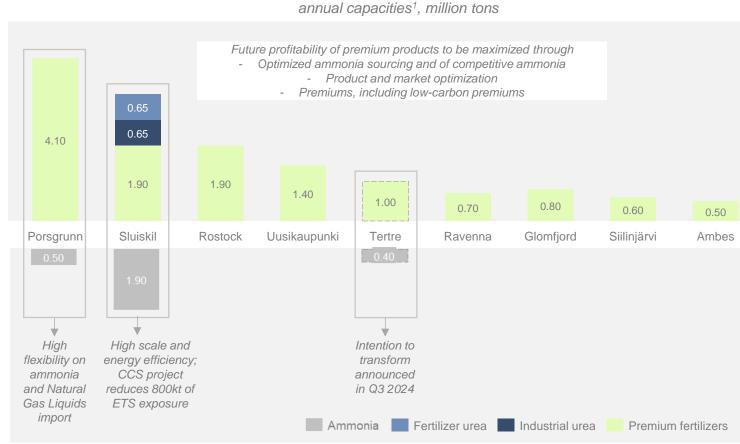
annual capacities<sup>1</sup>, million tons

Close monitoring of returns – potential to benefit from increased urea upgrading margins in coming years











# Strong progress on improvement program, continued key priority to increase returns

### Resource efficiency

Reduce cost and capex

Focus on core operations and high-return assets

Strict capital discipline

Ahead of fixed cost and capex target

Investment portfolio turned to double-digit return projects

Further opportunities continuously assessed

Portfolio optimization

Asset portfolio review

Divestment of non-core

assets

Focus on executing announced portfolio adjustments

Continuous assessment of optimal asset portfolio

### Margin expansion

Valueaccretive ammonia growth

Reduce energy cost
Increase scale and efficiency
Logistic synergies

Yara continues to explore the most value-accretive options to capitalize on lowcarbon ammonia growth Premium growth

Products to highest paying markets

Premiums for lower carbon content

Continued strong premium deliveries and premium generation

Optimization of product allocation

Market conditions

Tightening nitrogen supply CO<sub>2</sub>-tax yields European margin opportunities

Improving urea pricing, strong nitrogen fundamentals with further tightening expected



