

Knowledge grows

Yara International ASA

Annual General Meeting

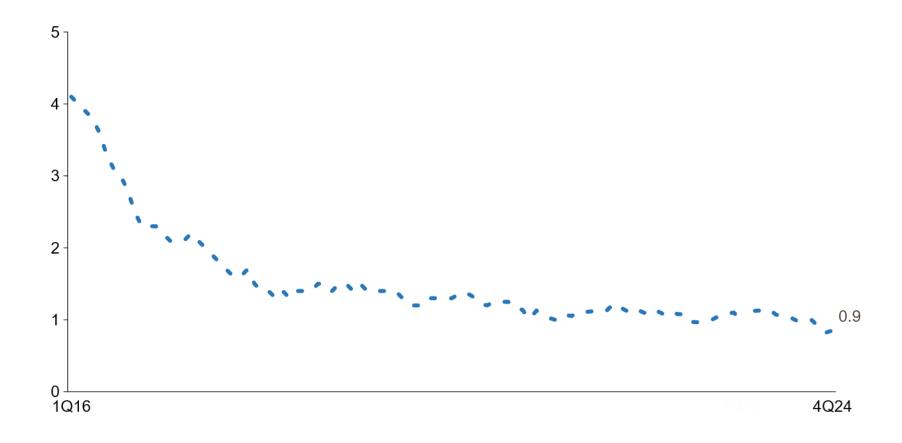
28 May 2025





All time low TRI

TRI¹ (12-month rolling)





2024 key elements

EBITDA² of 2,051 MUSD with improved margins and higher deliveries

Record production¹ and safety performance, strong progress on GHG targets

Launch of cost and capex program, good progress per year-end

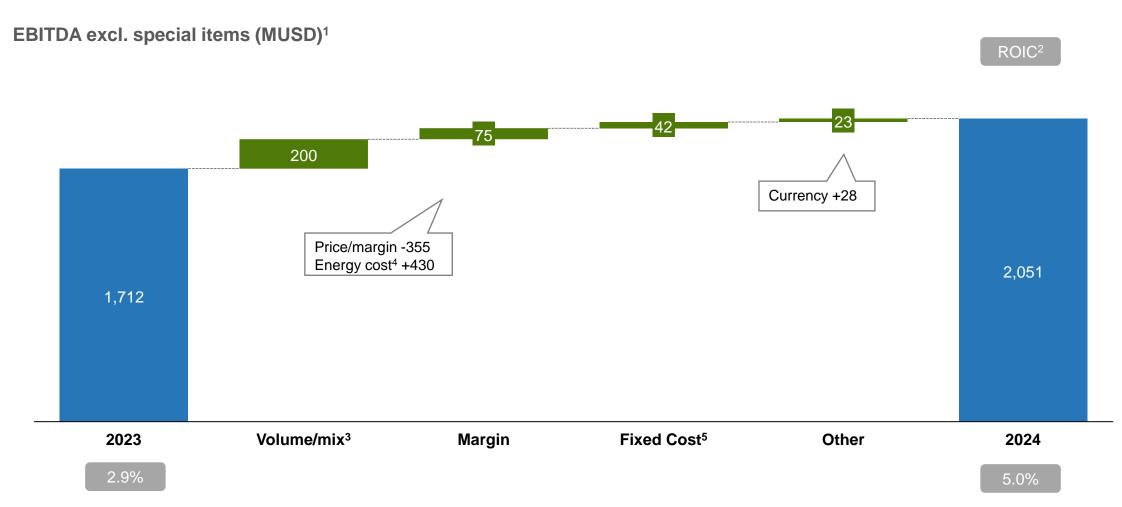
Top priority is increasing free cash flow³ and shareholder returns

¹⁾ YIP production performance excluding Montoir

²⁾ EBITDA excl. special items. For definition and reconciliation see APM section in the 4Q report, pages 26-34

³⁾ Net cash provided by operating activities minus net cash used in investment activities as presented in the cash flow statement, page 13 in the 4Q report

Improved EBITDA with increased volumes and margins, good progress on cost reduction program



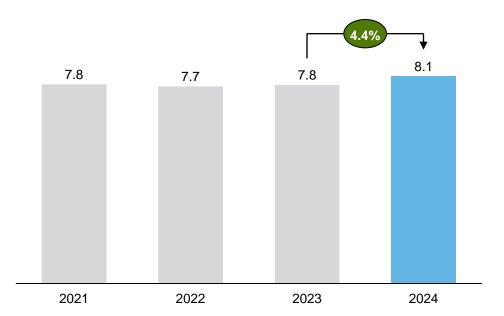


- Annual ROIC. For definition and reconciliation of ROIC, see APM section in the 4Q report, pages 26-34.
- Volume effect calculated as change in volume vs 2023 per product multiplied by margin per product in 2024. Margin calculated as residual.
- Energy cost variance calculated by multiplying gas price differential with last year's gas consumption.
- 5) Excluding currency translation effects.

A record year in production

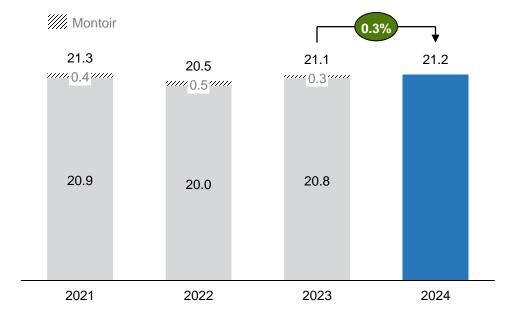
Ammonia production, YIP terms¹ (mt)

- All time high production levels
- Improved performance and reliability driven by operational performance and more stable operating environment



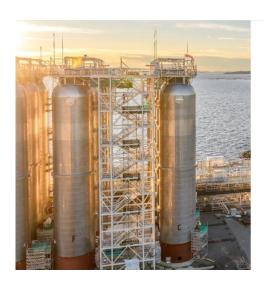
Finished product production, YIP terms¹ (mt)

- All time high production levels when adjusting for Montoir
- Strong performance across several priority plants, especially on nitrates and NPK





Yara's mission: Responsibly feed the world and protect the planet



The Yara - Northern Lights cross-border CCS agreement

- The world's first cross-border Carbon Capture and Storage (CCS) agreement in operation
- Yara aims to reduce its annual CO₂ emissions by 800,000 tons from the ammonia production at Yara Sluiskil in the Netherlands
- The CO₂ will be liquified and shipped by Northern Lights from the Netherlands to permanent storage on the Norwegian continental shelf, 2.6 kilometres under the seabed.
- CCS operations will start in Q1 2026 and continue for 15 years
- Approximately 12 million tons of CO₂ will be removed over that period



Yara's renewable hydrogen plant in Porsgrunn, Norway

- The 24 MW renewable hydrogen plant is the largest of its kind in operation in Europe
- Hydrogen, produced through electrolysis of water and renewable energy, replaces natural gas as feedstock, annually removing 41,000 tonnes of CO₂ emissions compared to conventional production
- The fertilizers produced with renewable ammonia based on hydrogen from this plant will be part of a new portfolio called Yara Climate Choice Fertilizers
- "This is a major milestone for Yara and for the decarbonization of the food value chain, shipping fuel and other energy intensive industries," – Svein Tore Holsether, President & CEO of Yara

The world's first clean ammonia-powered container ship



Grow a decarbonized future

- Thanks to the Yara invention of the catalytic N2O abatement technology, Yara nitrate-based fertilizers already have a 50-60% lower carbon footprint than average non-European fertilizers.
- A full value chain approach is needed to decarbonize the food system.

The Yara - PepsiCo Europe partnership

- Long-term multi-country partnership to provide European farmers with crop nutrition programs to help decarbonize the food value chain
- The initiative aims to enhance nutrient use efficiency (NUE), increase yields, and reduce the carbon footprint of their crops
- PepsiCo Europe farmers will receive Yara's best-inclass crop nutrition products, expert advice, and precision farming digital tools
- Yara will deliver up to 165,000 tons of fertilizers per year to PepsiCo. This will include low-carbon footprint fertilizers produced from either renewable ammonia from Yara Porsgrunn, or low-carbon ammonia produced via carbon capture and storage (CCS) in Yara Sluiskii



The Yara - Lantmännen partnership

Yara has already delivered the first tonnes of lowercarbon footprint solutions to <u>Lantmännen</u>. This is a concrete example of how collaboration across the entire food value chain is required to decarbonize food.

Yara's low-carbon footprint fertilizer can reduce the total CO₂-impact of grain farming by 20%.

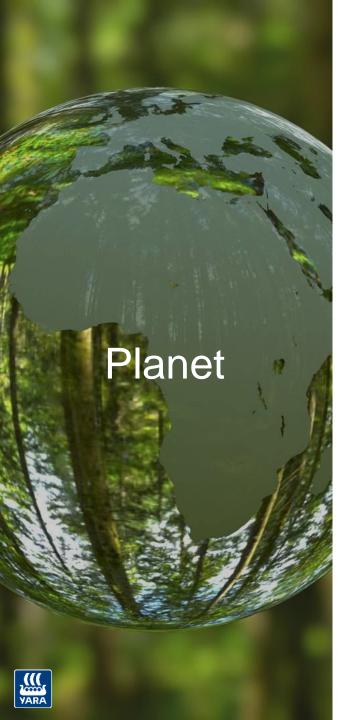


Yara Birkeland, two years on

Two years ago, Yara made history with the Christening of Yara Birkeland, the world's first fully electric, autonomous, and zero-emission container ship. On the second anniversary of its Christening, find out how the ship has fared since then, its autonomous functions, the challenges embarking on an ambitious project of this nature, and what the future holds in store.



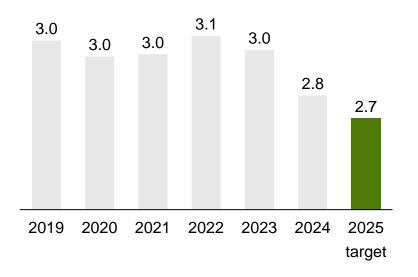




Reduced GHG emission intensity with successful implementation of key projects

Emissions intensity

GHG intensity, kg Co2e/kg N

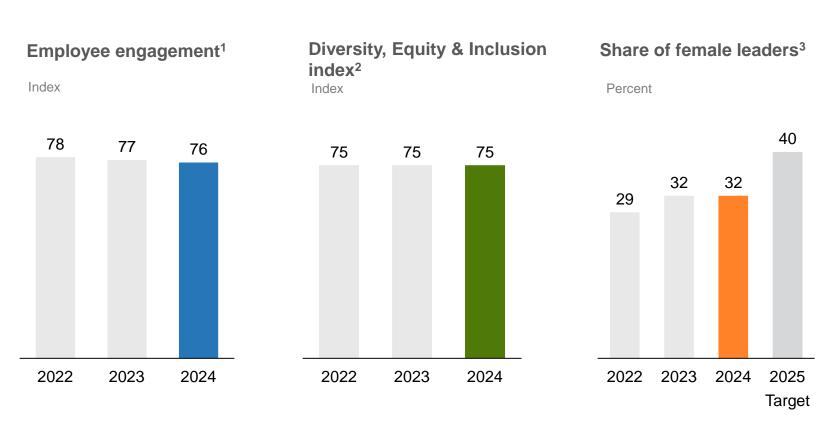


On track to achieve the 2025 target

- Total project portfolio to reach the target: 90 projects with an estimated investment of 200 MUSD, average payback period of 3 years
- Majority of emission reductions and capex successfully executed
- Continued focus on operational excellence improving plant reliability and energy efficiency
- Increasing sourcing of lower-emission electricity and ammonia



Stable people performance, committed to achieve 2025 targets



¹⁾ Measured annually. Employee engagement index is measured through a third-party survey, providing data-driven analysis against international benchmarks. The threshold for top-quartile performance in 2024 was at 82

²⁾ Measured annually. The D&I index is measured through a third-party survey, providing data-driven analysis against international benchmarks. The threshold for top-quartile performance in 2024 was at 78

³⁾ Measured quarterly. The female senior managers indicator is measured as the percentage of top positions (level 15 and above in Yara's position level system) held by women

Cost and capex reduction program launched: Taking action to strengthen financial performance

Cost optimization Focus on core business and key strategic priorities Tail-return activities to be scaled down Fixed cost¹ reduction: 150 MUSD end 2025² *** *** Tail-return activities to be scaled down *** Tixed cost¹ reduction: 150 MUSD end 2025²

Strict capex prioritization to high-return assets

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Capex reduction:

100 MUSD in 2024
150 MUSD in 2025

Divestment of non-core assets

Increase free cash flow

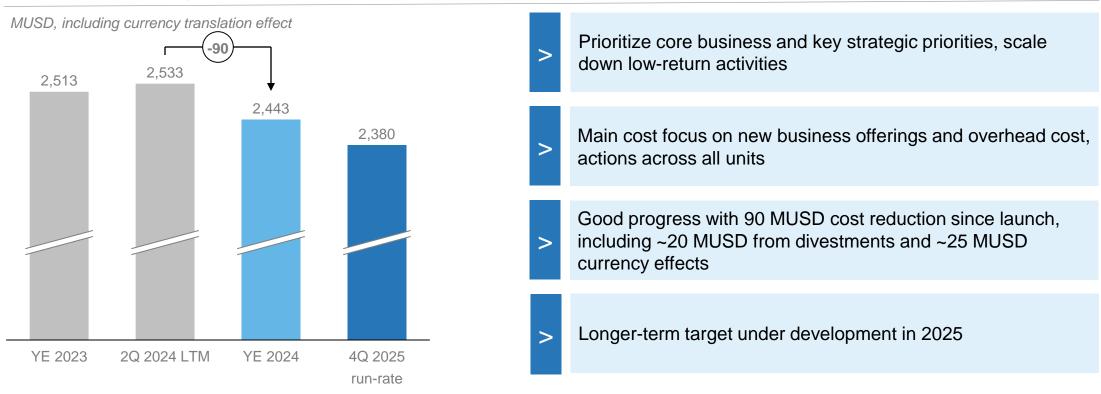
Drive sustainable profitability

Improve funding capacity for value-accretive growth and shareholder returns



Reducing cost base, focusing on core activities

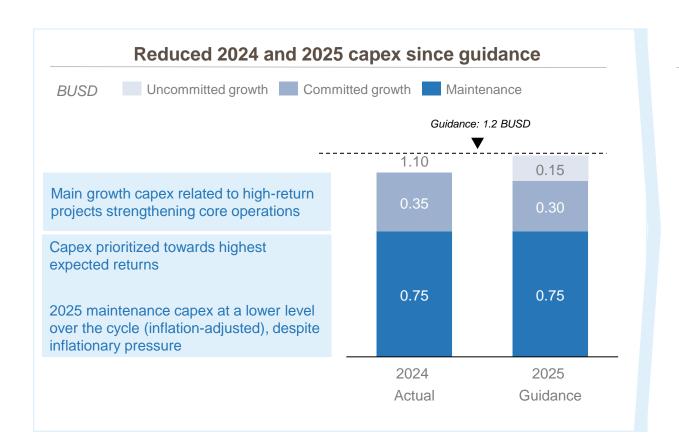
Fixed cost excluding special items, L12M¹



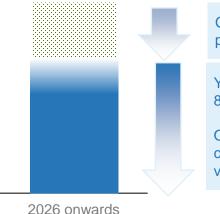




Strict capital discipline, repositioning capex towards higher-return investments



Capex prioritization towards higher-return investments



Growth capex restricted pre-FID for US projects (approx. 300 MUSD/year)

Yearly maintenance capex approx. 800-900 MUSD with current asset portfolio

Optimization of maintenance and growth capex will maximize funding capacity for value-accretive growth.



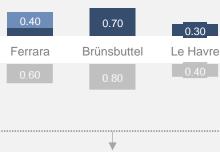
High ammonia import flexibility underlines the value of Yara's European assets

European nitrate plants are well positioned vs European energy volatility

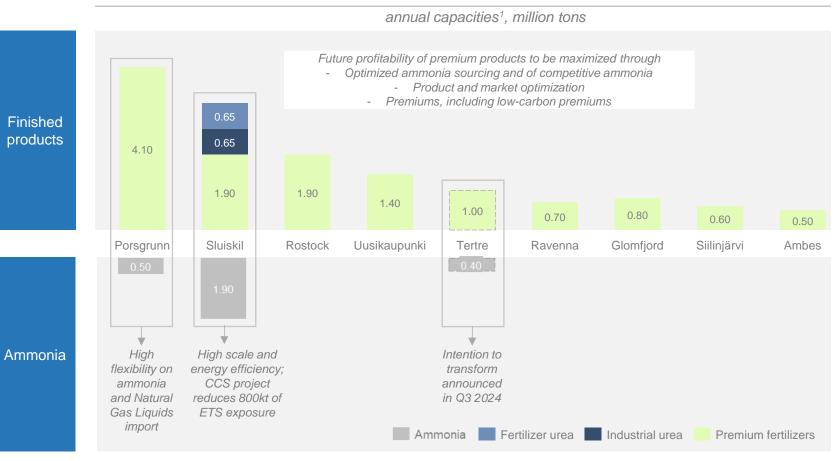
Urea plants mainly for Industrial use

annual capacities¹, million tons

Close monitoring of returns – potential to benefit from increased urea upgrading margins in coming years



Mainly for industrial application such as Air1





Yara will use its competitive edge within ammonia to select growth path solely based on shareholder returns

Strong Yara shareholder return track record on ammonia investments







- Unique position to deliver global ammonia projects with the highest value creation
- Yara has evaluated and rejected a high number of projects due to insufficient returns
- Yara has shown restraint in investing in renewable ammonia with unclear return profile, including shelving Porsgrunn full-scale green hydrogen, and Sluiskil green hydrogen with Ørsted

Yara is the strongest partner for any ammonia project, for existing demand and new markets

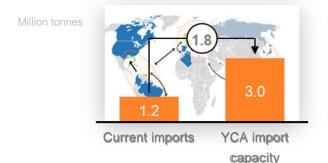






- > Ammonia is core to Yara
- ➤ Unique midstream position and worlds 2nd largest ammonia producer
- > 110 years in the nitrogen market
- ➤ Unrivalled position to understand and develop entire clean ammonia value chain a pre-requisite to successfully develop ammonia projects

Yara's scale and flexibility creates unrivalled resilience



- Yara's scale and flexibility increases resilience to regulatory uncertainty
- ✓ Significant off-take need in Europe (>2mt) for low-cost ammonia projects
- Most new projects will not pass FID without firm offtake – and Yara is the only player than can credibly offer long-term off-take for a large-scale ammonia project



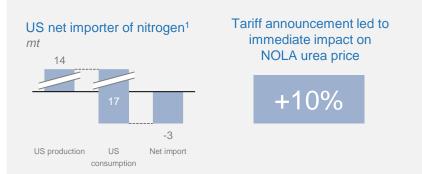
Yara is well positioned to navigate volatility with its global scale and flexibility

Geopolitical situation strengthens business case for operational flexibility and resilience

- A global asset footprint and downstream presence is Yara's key competitive edge
- Yara demonstrated its operational flexibility in 2022 by delivering strong margins despite record-high energy prices
- Operational flexibility at the core of how Yara has been and continues to position itself in face of volatile markets and geopolitical instability
- By quickly adapting to changes, Yara can optimize both production and commercial operations to maximize returns

Yara's has limited imports to the US







Progress to future-proof core operations and increase shareholder returns

Current baseline

Reduce cost and capex

Focus on core operations and high-return assets

Strict capital discipline

Portfolio optimization

Asset portfolio review

Divestment of non-core assets

Valueaccretive ammonia growth

Low-cost & low-carbon ammonia portfolio (own-produced and sourced)

Premium growth

Premium over volumes

Low-carbon product premiums

Market conditions

Tightening nitrogen supply

CO₂-tax yields European margin opportunities

Strong production performance and premium deliveries.

Actions to grow returns further remains key priority

Cost reduction program on track, focus on cash conversion and ROIC yielding results.

Further cost optimization opportunities continuously assessed.

Ongoing optimization progressing:

- Hull ammonia plant mothballed
- Montoir repurposing
- Intention to transform Tertre ammonia
- Divestment of Cameroon, Yara Marine, Ivory Coast, West Sacramento terminal, Liquid NPK Brazil

Upstream projects maturing towards FID in 1H 2026

Increased premium deliveries and strong premium generation

Improving urea pricing, strong nitrogen fundamentals with further tightening expected



Progress



Knowledge grows

